



*Ministry of Labour and Social Policies
Directorate General of Immigration
and Integration Policies*

**Workshop on Emigration Issues in the Western
Balkans - joint approach to linking migration and
development of the countries of origin**

**Promoting Legal Migration:
the Italian Experience**

Sarajevo, 13-14 October 2011

Nationalities in Italy

data ISTAT 1st Jan 2011: 4.570.317

➤ ALBANIA	482.627
➤ MOROCCO	452.424
➤ POP. REP. CHINA	209.934
➤ PHILIPPINES	134.154
➤ MOLDOVA	130.948
➤ INDIA	121.036
➤ TUNISIA	106.291
➤ PERU	98.603
➤ ECUADOR	91.625
➤ EGYPT	98.603

NATIONALITIES FROM BALKCANS

	MALE	FEMALE	TOT
➤ Albania	259.352	223.275	482.627
➤ Serbia	28.537	24.417	52.954
➤ Bosnia-Erz.*	17.916	14.056	31.972
➤ Kosovo	13.133	9.645	22.778
➤ Croatia	10.636	10.443	21.079
➤ Macedonia	50.330	39.570	89.900
➤ Montenegro	2.430	2.158	4.588

TOTAL 705.898 (circa 25% of extra UE)

* de facto

The annual flow-decree* 30.11.2010

90.080: maximum quota of non EU workers to be admitted on the Italian territory, of which:

- **52.080** citizens having a “privileged” nationality
- **30.000** domestic workers
- **3.000** conversions from study to subordinate work
- **3.000** conversions from internship
- **4.000** conversions from seasonal work
- **1.000** conversions for long term permits
- **4.000** for training activities

The seasonal flow-decree* 2011

60.000: maximum quota from extra EU Countries including:

- Albania
- Bosnia Erzegovina
- Croazia
- Kosovo
- Macedonia
- Montenegro
- Serbia

The Preferred Quotas

Within the context of the annual decree on immigration

reserved quotas can be assigned to non EU countries which have signed cooperation agreements of readmission and border control with Italy (IT Ministry of Home Affairs).

(in the flow-decree 2010, 52.080 were exclusively addressed to the nationals of these countries)

Countries given preferred quotas in flow decree 2010 (1)

Egypt 8.000

Moldova 5.200

Morocco 4.500

Albania 4.500

Tunisia 4.000

Philippines 4.000

Sri Lanka 3.500

Ghana 2.000

Countries given preferred quotas in flow decree 2010 (2)

Bangladesh 2.400

Senegal 2.000

Peru 1.800

Ukraine 1.800

Nigeria 1.500

Niger 1.000

Gambia 1.000

Pakistan 1.000

India 800

FLOW DECREE 2011

Privileged nationalities:

Total requests: 324.851

Total quota: 52.080

Domestic Work - 30.000 units: only for non privileged nationalities

➤ CHINA	32.598
➤ ECUADOR	3.281
➤ GEORGIA	2.227
➤ IVORY COAST	2.196
➤ DOM. REPUBLIC	1.801
➤ CAMERUN	1.777
➤ RUSSIA	1.546
➤ BRASIL	1.496
➤ BURKINA FASO	1.267
➤ MACEDONIA	939

Bilateral Agreements on migration for labour reasons (IT MoLSP): Objectives

- To strengthen collaboration in the management of labour migration
- Set up a regulated **management system** of migration flows that guarantees security and transparency
- Fortify the mechanisms of **selection of skilled foreigners**
- **Share technical tools** (professional records, worker lists, training standards) which allow a management of the phenomenon based on a common understanding among the country of origin and Italy

Agreements of new generation: main issues

- **Creation of a Local Coordinating Office;**
- **Circular Migration schemes;**
- **Development of Training cooperation;**
- **Promotion of the migrant's integration in Italy;**
- **Aid to the voluntary return;**
- **Remittances' facilitations to the countries of origin;**
- **Improvement of the Diaspora in Italy;**

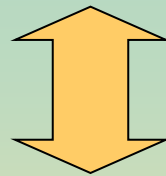
Agreements of new generation - signature

Bilateral Agreements have been recently signed with Albania, Moldova, Egypt, Sri Lanka.

Under way with Bangladesh, Ghana, Morocco, Pakistan, Peru Philippines and Tunisia

Bilateral agreements entry quota(1)

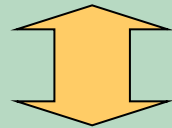
According to the conditions of the labour market and in compliance with the national legislation, the Italian Party undertakes to favour the attribution of a special entry quota



**IMPROVING THE UTILISATION
OF THE PRIVILEGED QUOTA**

Bilateral agreements entry quota (2)

The entry quota granted to foreign workers, will be progressively used through the system of the lists.



THIRD COUNTRY AUTHORITIES:

GOVERNING THE QUOTA

ITALIAN AUTHORITIES:

PROMOTING THE MECHANISM AMONG EMPLOYERS

Preferred quotas - outlooks

In the future, preferred quotas will not be based on the passive indications of the same entry quotas fixed during the previous years.

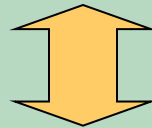
They must become an efficient tool of monitoring and managing of entry flows from countries at high risk of illegal migration.

HOW?

Through the establishment of a **Coordinating Office** in the capital of the third country and the implementation of educational and training activities in the countries of origin

Bilateral agreements - training

The two Countries encourage candidate migrant workers to attend vocational training and Italian language courses, organized on the foreign country's territory.

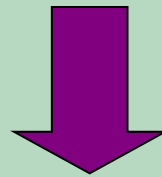


FOREIGN AUTHORITIES: SUPPORTING ITALIAN PROMOTERS IN ORGANISING THE COURSES

ITALIAN AUTHORITIES: PROMOTING AND APPROVING TRAINING PROGRAMMES

Legislative Decree 286/98, Article 23 Training Programs

The article 23 of the Italian legislation on immigration provides



a preferred entry quota for workers who attended training activities and educational course in their country of origin.

Legislative Decree 286/98, Article 23

Training Programs

The activity includes:

- **Italian Language (A1 level)**
- **Civics and Cultural Orientation**
- **Labor Health and Security Training activities**

Training in the countries of origin and right to preference

□ **The flow-decrees fixed preferred entry quotas for workers who attended training activities in their country of origin (2007=1.500 unities; 2008=2.000 unities)**

□ **2010: 4.000 unities**

In case the quotas are exhausted, an extension of the quota can be accepted on the basis of the effective request of the trained workers by Italian stakeholders.

**ITALIAN
MINISTRY OF
LABOUR**

Local Coordinating Office

*ENTRY FOR LABOUR
REASONS*

**Public
Employment
Office in
the country
of origin**

Lists

**Local
Coordinating
Office**

**Italian
companies**

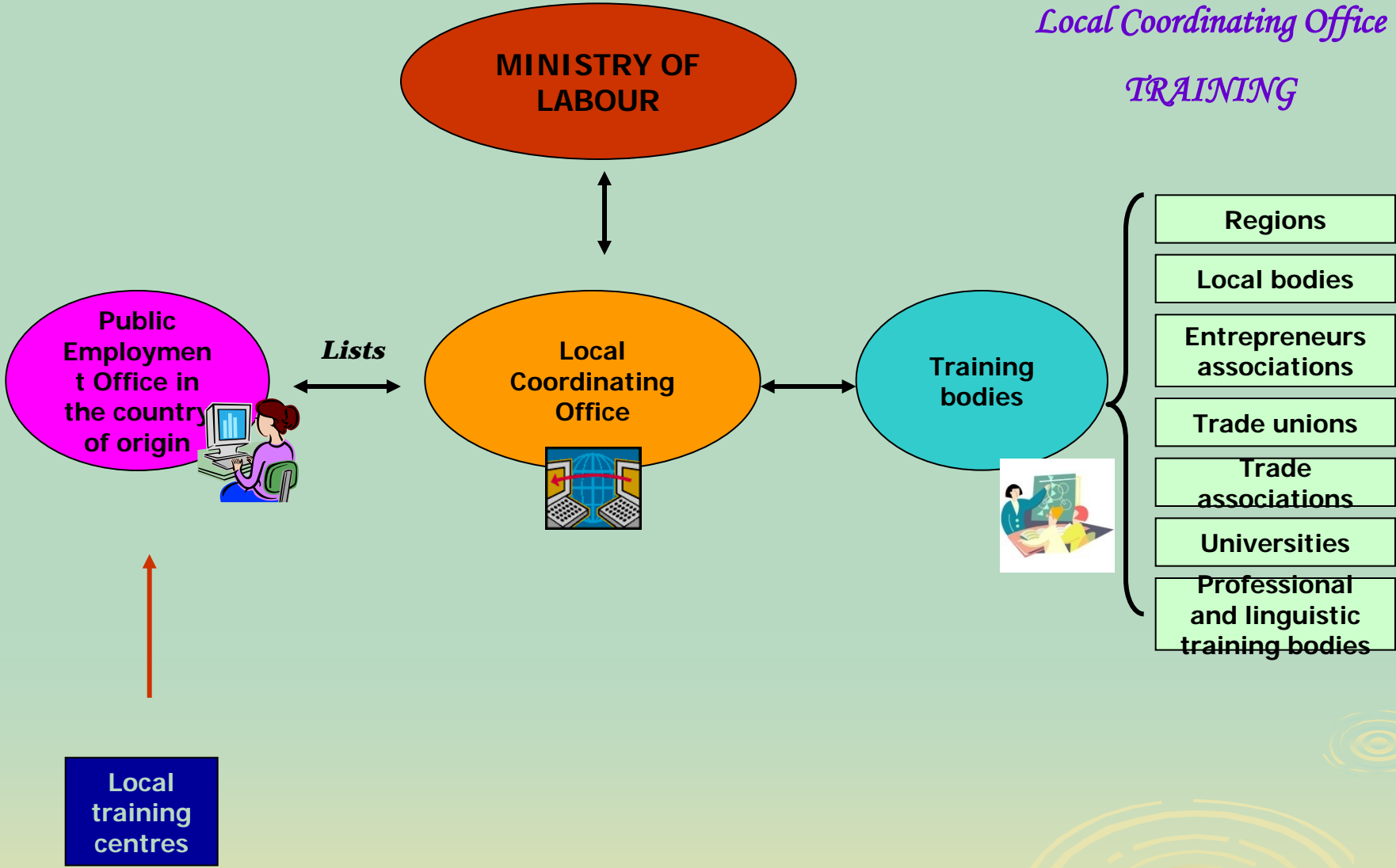
**Labour
market
intermediarie
s**

- Private agencies
- Labour consultants association
- Universities
- Schools
- Chambers of Commerce
- Trade associations
- Workers associations

**Foreign
citizen**



*Local Coordinating Office
TRAINING*

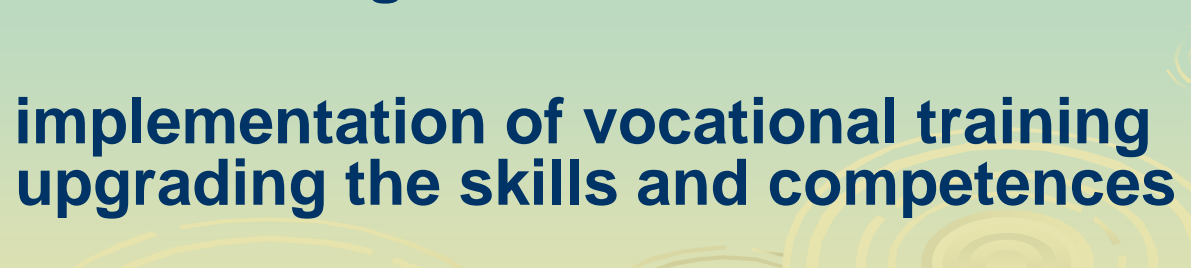


Italian labour market Intermediaries: The Labour Agencies


Private and Public Actors with a specific authorization of the Italian Ministry of Labour and Social Policies – Directorate General of the Labour Market




Labour Agencies activities:

- **Matching of labour Demand and Supply**
 - **Creation of the Data Base of potential workers**
 - **Collection of potential workers' CVs**
 - **Selection of workers**
 - **Promotion of the Matching**
 - **Planning and implementation of vocational training (VT) aimed at upgrading the skills and competences of workers**
- 


Labor Agencies: the Actors:

1. **Private Companies with specific characteristics (about 97 Actors)**
 2. **Public and private Universities**
 3. **Training Foundations of Universities**
 4. **Municipalities**
 5. **High Schools and Chambers of Commerce**
 6. **National Trade Unions and their bilateral Body charged of training activities**
 7. **National Order of Labor Counseling**
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Requirements of the private Labor Agencies

1. **€600.000 of social capital**
 2. **€350.000 of bail for the first 2 years, after the 5% of the total amount of the transaction in the last year**
 3. **Activity warranted on the entire country**
 4. **Requirement of integrity and honorableness for their Administrators and their Staff**
 5. **Skills and competences of their employers charged of the recruitment**
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Role of the Labour Agency in the process of labour migration

- **Training of potential migrants**
 - **Recruitment of potential migrants**
 - **The Labour Agency will be accredited to the local Government through the Bilateral Agreement signed between Italy and the other Countries**
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Warranties of workers

- **No fee will be required to foreign workers for the intermediation and for the training activities**
- **Privacy**
- **Legal Assistance**



Thank You for the attention

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